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Xstamper

Date: 17<sup>th</sup> August, 2021

## Spec changeover in some TAT ink items

Dear Valued Partners,

First of all, we would like to express our cordial gratitude for your continued sales efforts to the market Artline, Xstamper and TAT products, under the global severe pandemic situation.

This is to announce that we will make minor changes in formula of some TAT ink types and related products due to the difficulty in stable procurement of certain materials.

The newly formulated products are equivalent to the current ones, and compatible in quality and performance. Also there is no problem in mixing the two products during transition. On the other hand, the item numbers, barcodes and also SDS sheet will be altered. Please refer to the attached matching chart for details.

As for samples our domestic sales team will inform each customer of this change and have sample ink tested for confirming their acceptance first so we assume the changeover will be sent to their overseas subsidiaries and suppliers as a form of their internal spec change accordingly. If you need to supply some directly to your customers please contact our sales representatives.

We hope this changeover will not cause you any inconvenience, and deeply appreciate for your sincere guidance and cooperation.

With best regards,

Akinori Funahashi Executive Director Shachihata Inc.